

Subject: Thanksgiving

Dear client,

It occurs to me that Thanksgiving is my absolute favorite holiday. The very name requires me to stop and think about all the many blessings I receive each year. The most important ones to recognize are the opportunities you give to me to interact with you, to help you and your family pursue your financial success and security, and to discuss and provide guidance as you plan for the legacy you wish to leave to those you love. It is a privilege beyond measure, and I appreciate it every single day.

While family times at Thanksgiving are particularly important, it's also a wonderful time to explore all the ways we can help those who are less fortunate and, in fact, struggling. Consider reaching out to those in your community who need help or even just a friendly word. Most of all, distribute kindness generously. When you do, everyone benefits.

We are all so blessed to be citizens of this country, and we should never forget it. My wife has a line she uses on me when I note some difficulty. She reminds me (perhaps scolds me) when she observes that "No whining on the yacht!". It never fails to give me pause and to remind me to be grateful.

So, please know how grateful I am to have the continued opportunity to work with and for you. It is a profound privilege.

Happiest of Thanksgivings to you and your family!

Bob

Robert E. Tucker, President
Professional Financial Services, Inc.
10913 Lawyers Road

Reston, VA 20191

703-391-0299 Voice 703-391-0277 Fax

Web Site: www.pfsinc1.com

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