PROFESSIONAL FINANCIAL SERVICES, INC. "DESIGNING AND PROTECTING WEALTH"

ONE PLAN AT A TIME

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Dear Client -

As we approach the 2nd half of 2022, I came across some really interesting information. Once again, a historical perspective may be valuable.

As the attached chart shows, the average midterm election year drawdown is 17%. Where are markets this year? About 17% down.

Interestingly, in 1974 markets were down 37%; in 2002 they were down 34%; and in 2018 they were down 20%.

Now look at the 2nd chart which shows the 12-month average returns from the lows. In 2019 the gains were 37%, and the average returns following these down markets were 32% up.

Will history repeat? Historical data can be reassuring.

I hope you find this information useful.

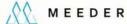
Best personal regards,

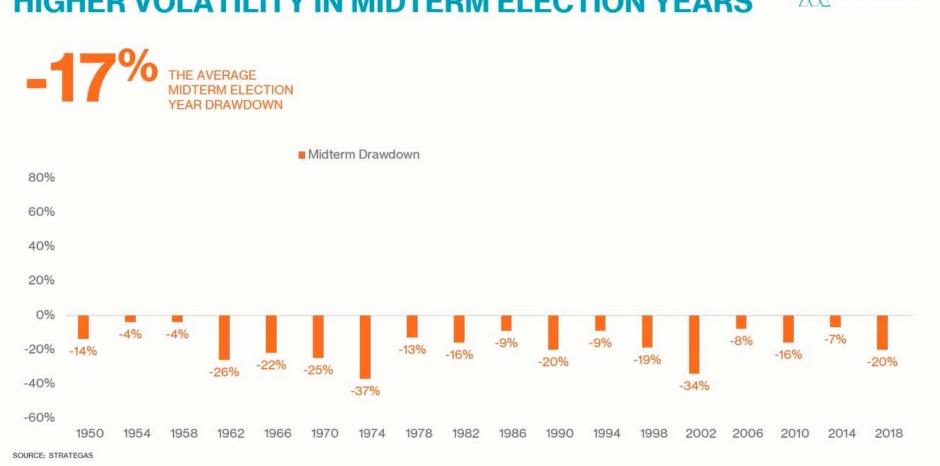
Robert E. Tucker, CLU

Chartered Financial Consultant









Every mid-term election year since 1950, the market has lost money. The average downturn in a midterm election year is -17%.

HIGHER VOLATILITY IN MIDTERM ELECTION YEARS





32% THE 12 MONTH AVERAGE RETURN FROM LOW



The ensuing 12-month market rebound from the low averages over 32%.

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